

Monthly Report

April 1, 2023 – April 30, 2023





Executive Director Brian Hanna



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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
April 1 – April 30				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	2,412.41	0.00	\$3,632,948.98	
Shake/Trim	324.49	0.00	\$387,118.57	
Concentrate	94.6	0.00	\$470,968.96	
Inhalable Compound Concentrate	113.27	0.00	\$588,143.47	
Vape Cartridge	332.68	0.00	\$1,761,629.67	
Kief	0.38	0.00	\$1,584.81	
Infused-Edible	11,565.51	24.35	\$899,168.86	
Infused Non-Edible Solid	241.97	0.00	\$40,631.91	
Infused Liquid	0.00	8,777.60	\$58,549.61	
Infused Non-Edible Liquid	0.00	436.03	\$2,113.76	
April Total	15,085.31	9,237.98	\$7,842,858.60	

Additional Sales Information			
April 1 - April 30			
Category Amount			
Sales To Date (as of Apr 30)	\$1,561,326,446.24		
Sales Deliveries	\$252,964.61		
Average Retail Flower Price (oz.)	\$94.12		

2. Plants

Plants			
Active Plants			
As of April 30			
Plant State Number			
Immature	65,142		
Vegetative	46,039		
Flowering	69,791		

Destroyed & Harvested Plants			
April 1 - April 30			
Plant State Number			
Immature - Destroyed	23,127		
Vegetative - Destroyed	9,089		
Flowering - Destroyed	2,685		
Plants Harvested	24,389		

3. Packages and Inventory

Packages			
As of April 30			
Package State	Number		
Active	293,859		
On Hold	704		
In Transit	2,088		
April 1 - April 30			
Package State	Number		
Finished	4,597		

Inventory			
As of April 30			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	13,408.09		
Flower at Provisioning Centers	12,262.69		
Flower at Processors	35,227.24		
Fresh Frozen Flower at Processors	34,539.16		
Concentrates at Processors	10,146.80		
Infused Solids at Processors	65,118.59		
Infused Liquids at Processors (Fl. Oz.)	41,314.78		

4. Transfers

Products Shipped				
April 1 - April 30				
License Type	Pounds Shipped	Fluid Ounces Shipped		
Grower Class A	2,166.80	0.00		
Grower Class B	723.76	0.00		
Grower Class C	45,806.26	0.00		
Processor	33,258.47	17,856.55		
Provisioning Center	2,993.75	1,899.73		
Safety Compliance Facility	0.07	0.00		
Secure Transporter	32,423.35	15,447.80		

Transfers		
April 1 - April 30		
Transfer Type	Number	
Completed	2,920	
Voided	37	

5. <u>Initial Applications</u>

Initial Applications					
April 1 - April 30					
License Type	Received	Approved	Denied		
Prequalification	5	11	0		
Grower Class A	0	1	0		
Grower Class B	1	0	0		
Grower Class C	5	2	0		
Processor	3	1	0		
Provisioning Center	2	2	0		
Secure Transporter	0	0	0		
Safety Compliance Facility	1	1	0		
Total	17	18	0		

6. Renewal Applications

Renewal Applications					
April 1 - April 30					
License Type	Received	Approved	Denied		
Grower Class A	2	4	0		
Grower Class B	0	3	0		
Grower Class C	35	57	0		
Processor	5	13	0		
Provisioning Center	16	25	0		
Secure Transporter	2	0	0		
Safety Compliance Facility	3	2	0		
Total	63	104	0		

7. Active Licenses

Active Licenses									
Grower A Grower B Grower C Processor Provisioning Center Compliance Transporter Total									
61	16	566	137	340	20	24	1164		

8. Application Processing Time

Application Processing Time (Calendar Days)							
April 1 - April 30							
License Type Initial Renewal Applications							
Prequalification	51.55	21.75					
Grower Class A	18.00	21.67					
Grower Class B	-	30.88					
Grower Class C	33.00	16.15					
Processor	39.00	17.80					
Provisioning Center	11.00	-					
Secure Transporter	-	40.50					
Safety Compliance Facility	28.00	25.46					
April Step 2 Average	24.71	21.75					
April Total Average	41.11	-					

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA							
April 1 - April 30							
License Type Warning Formal Consent Final Complaint Order							
Grower Class A	0	1	1	0			
Grower Class B	0	0	0	0			
Grower Class C	3	13	6	0			
Processor	3	7	0	0			
Provisioning Center	0	7	6	0			
Secure Transporter	0	1	0	0			
Safety Compliance Facility	0	0	0	0			

10. Complaints and Investigations

Complaints and Investigations						
April 1 - April 30						
Enforcement & Legal Data	Amount					
Number of Complaints Received	113					
Number of Investigations Opened	93					
Number of Investigations Closed	101					
Average Time to Complete an Investigation (Calendar Days)	50.1					
Number of Enforcement Actions Taken*	90					
* Includes both MMFL and AU data						

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 1

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
	April 1 - April 30
	Amount
April	\$24,000

	Regulatory Assessment Fees								
	April 1 - April 30								
	Grower Grower Class B Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter							Total	
April	\$1,500	\$0	\$4,500	\$5,745	\$4,763	\$0	\$0	\$16,508	

	Renewal								
	April 1 - April 30								
	Grower Class A Class B Grower Class C Processor Provisioning Center Safety Compliance Facility Total								
April	\$7,000	\$0	\$135,000	\$42,500	\$115,634	\$18,000	\$5,626	\$323,760	

	Total Licensing Revenue Collected	
April 1 - April 30		
	Amount	
April	\$364,268	

	Expenses
	April 1 - April 30
	Amount
State Employee Wages	\$266,359.72
State Employee Benefits	\$253,773.68
Materials and Equipment	\$85,629.24
April Total	\$605,762.64

13. Municipalities Opted In to the MMFLA

Municipalities			
As of April 30			
Opted In			
170			

14. Provisioning Centers Approved for Home Delivery

Home Deliveries			
As of April 30			
Provisioning Centers			
334			

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type							
April 1 - April 30							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	81,394.17	0.00	\$114,296,766.49				
Shake/Trim	17,905.77	0.00	\$18,215,622.09				
Concentrate	2,873.83	0.00	\$14,883,514.69				
Inhalable Compound Concentrate	4,510.56	0.00	\$20,145,104.57				
Vape Cartridge	8,004.89	0.00	\$44,305,365.31				
Kief	11.91	0.00	\$56,974.54				
Infused-Edible	304,144.96	250.56	\$24,867,175.70				
Infused Non-Edible Solid	1,381.04	0.00	\$596,824.54				
Infused Liquid	0.00	541,066.89	\$794,872.44				
Infused Non-Edible Liquid	0.00	12,376.51	\$49,164.06				
April Total	420,227.13	553,693.96	\$238,211,384.43				

Additional Sales Information			
April 1 - April 30			
Category Amount			
Sales To Date (Apr 30)	\$4,824,354,219.13		
Sales Deliveries	\$5,318,409.46		
Average Retail Flower Price (oz.) \$87.76			

2. Plants

Plants				
Active Plants				
As of April 30, 2023				
Plant State Number				
Immature	492,443			
Vegetative 340,817				
Flowering	592,871			

Destroyed & Harvested Plants				
April 1 - April 30				
Plant State Number				
Immature - Destroyed	112,392			
Vegetative - Destroyed	40,417			
Flowering - Destroyed	6,435			
Plants Harvested 259,81				

3. Packages and Inventory

Packages			
As of April 30, 2023			
Package State Number			
Active	2,300,445		
On Hold	922		
In Transit	35,120		
April 1 - April 30			
Package State	Number		
Finished	48,644		

Inventory		
As of April 30, 2023		
Category	Amount (lbs.)	
Flower at Growers (Test Passed)	83,746.69	
Flower at Retailers	97,629.74	
Flower at Processors	175,552.58	
Fresh Frozen Flower at Processors	138,934.21	
Concentrates at Processors	71,087.72	
Infused Solids at Processors	911,219.34	
Infused Liquids at Processors (Fl. Oz.)	2,010,131.69	

4. <u>Transfers</u>

Shipped Products			
April 1 - April 30			
License Type	Shipped Pounds	Fluid Ounces Shipped	
Class A Marijuana Grower	797.73	0.00	
Class B Marijuana Grower	7,741.04	0.00	
Class C Marijuana Grower	251,458.78	0.00	
Excess Grower	10,305.70	0.00	
Microbusiness	3.54	1.08	
Class A Microbusiness	0.00	0.00	
Processor	621,993.23	925,003.14	
Retailer	12,401.52	17,975.61	
Safety Compliance Facility	8.75	0.00	
Secure Transporter	733,479.06	799,657.09	

Transfers			
April 1 - April 30			
Transfer Type Number			
Completed	30,565		
Voided	723		

5. <u>Initial Applications</u>

	Initial Applications			
		April 1 - April 30		
	Applications Received	Licenses Issued	Licenses Denied	
Prequalification	36	36	0	
Class A Marijuana Grower	1	0	0	
Class B Marijuana Grower	3	3	0	
Class C Marijuana Grower	17	18	0	
Excess Grower	1	0	0	
Processor	9	5	0	
Retailer	13	11	0	
Class A Microbusiness	0	1	0	
Microbusiness	0	0	0	
Secure Transporter	0	0	0	
Safety Compliance Facility	0	2	0	
Designated Consumption Facility	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	2	2	0	
Temporary Marijuana Event	5	2	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	0	1	0	
Social Equity Class C Marijuana Grower	7	6	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	0	0	0	
Social Equity Retailer	3	2	0	
Social Equity Class A Microbusiness	1	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	0	3	0	
Social Equity Marijuana Temporary Event	0	0	0	
April Total	98	92	0	

6. Renewal Applications

	Renewal Applications			
		April 1 - April 30		
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	7	6	0	
Class C Marijuana Grower	42	40	0	
Excess Grower	4	5	0	
Processor	13	9	0	
Retailer	25	35	0	
Class A Microbusiness	0	0	0	
Microbusiness	0	1	0	
Secure Transporter	0	2	0	
Safety Compliance Facility	2	1	0	
Designated Consumption Establishment	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	1	0	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	2	2	0	
Social Equity Class C Marijuana Grower	7	7	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	0	1	0	
Social Equity Retailer	1	4	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	3	1	0	
April Total	107	114	0	

7. Active Licenses

	Active Licenses
	As of April 30, 2023
Class A Marijuana Grower	9
Class B Marijuana Grower	99
Class C Marijuana Grower	791
Excess Grower	125
Processor	231
Retailer	662
Class A Microbusiness	3
Microbusiness	10
Secure Transporter	22
Safety Compliance Facility	26
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	50
Temporary Marijuana Event	1
April Total	2,031

8. Application Processing Time

Application Processing Days (Calendar Days)			
April 1 - April 30			
License Type	Initial Applications	Renewal Applications	
Prequalification	34.19	-	
Class A Marijuana Grower	-	-	
Class B Marijuana Grower	46.00	11.67	
Class C Marijuana Grower	43.72	16.00	
Excess Grower	-	29.00	
Processor	52.80	17.00	
Retailer	24.00	26.72	
Class A Microbusiness	31.00	-	
Microbusiness	-	34.00	
Secure Transporter	-	19.00	
Safety Compliance Facility	29.00	10.00	
Designated Consumption Establishment	-	-	
Educational Research License	-	-	
Marijuana Event Organizer	6.00	-	
Temporary Marijuana Event	58.00	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	54.00	25.00	
Social Equity Class C Marijuana Grower	24.33	17.63	
Social Equity Excess Grower	-	-	
Social Equity Processor	-	21.00	
Social Equity Retailer	17.00	22.75	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	-	-	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	17.67	9.00	
Social Equity Temporary Marijuana Event	-	-	
April Step 2 Average	34.95	20.38	
April Total Average	33.67	-	

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA				
April 1 - April 30				
License Type	Warning	Formal Complaint	Consent Order	Final Order
Class A Marijuana Grower	0	0	0	0
Class B Marijuana Grower	4	2	0	0
Class C Marijuana Grower	2	11	3	0
Excess Grower	0	2	0	0
Processor	2	5	2	0
Retailer	0	5	4	0
Microbusiness	0	0	0	0
Secure Transporter	0	0	0	0
Safety Compliance Facility	0	0	0	0
Designated Consumption Establishment	0	0	0	0
Marijuana Event Organizer	0	0	0	0
Temporary Marijuana Event	0	0	0	0

10. <u>Applications not Processed within Established Time Requirements</u>

Applications Not Timely Processed		
April 1 - April 30		
Initial Renewal		
0%	0%	

11. Complaints and Investigations

Complaints and Investigations			
April 1 - April 30			
Enforcement & Legal Data	Amount		
Number of Complaints Received	151		
Number of Investigations Opened	146		
Number of Investigations Closed	133		
Average Time to Complete an Investigation* (Calendar Days)	47.8		
Number of Enforcement Actions Taken*	90		
* Includes both MMFL and AU data			

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 1

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees			
	April 1 - April 30			
	Prequalification Social Equity Prequalification		Total	
April	\$93,000	\$7,950	\$100,950	

		Regulatory Assessment Fees					
				April 1 - April 3	0		
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
April	\$0	\$18,000	\$330,552	\$0	\$3,750	\$0	\$0
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
April	\$0	\$133,413	\$167,631	\$45,000	\$0	\$0	\$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
April	\$3,900	\$77,888	\$0	\$750	\$0	\$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
April	\$0		\$22,500	\$0	\$0	\$2,275	
			Total Re	gulatory Assess	sment Fees	_	
April	\$805,659						

			Renewa	al Fees		
			April 1 -			
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
April	\$0	\$48,000	\$1,031,000	\$0	\$2,000	\$96,000
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
April	\$0	\$0	\$236,000	\$562,000	\$44,000.00	\$0
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
April	\$0	\$6,900	\$63,600	\$0	\$1,400	\$0
	Social Equity Microbusiness	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter
April	\$0	\$0	\$0	\$13,500	\$0	\$0
		Total Renewal Fees				
April			\$2,104	4,400		

	Total Licensing Revenue Collected
	April 1 - April 30
	Amount
April	\$3,011,009

	Expenses
	April 1 - April 30
	Amount
State Employee Wages	\$563,237.23
State Employee Benefits	\$532,109.97
Materials and Equipment	\$113,228.08
April Total	\$1,208,575.28

14. Social Equity Applications

	Social Equity Applications				
	April 1 - April 30				
	Received Eligible Ineligible				
April	16 10 1				

15. Social Equity Education & Outreach

	Outreach Sessions
	April 1 - April 30
	Sessions Held
April	2

16. Social Equity Application Assistance Provided

	Application Assistance Provided	
	April 1 - April 30	
	Number of Times	
April	2	

17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of April 30, 2023		
Opted In	Opted Out	
134	1373	

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries	
As of April 30, 2023	
Marihuana Retailers	
314	

19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of April 30, 2023
30,729

Medical Marijuana Registry Program

1. Initial Applications

Initial Applications			
April 1 - April 30			
Received Issued Denied			
3,191 2,941 305			

2. Renewal Applications

Renewal Applications			
April 1 - April 30			
Received Issued Denied			
1,073 1,029 62			

3. Application Processing Time

Initial Applications (Calendar Days)					
April 1 - April 30					
Approvals			Denials		
Paper	Paper Online Combined		Paper	Online	Combined
2.34	0.02	0.58	2.45	0.32	1.65

Renewal Applications (Calendar Days)					
April 1 - April 30					
Approvals			Denials		
Paper	Paper Online Combined		Paper	Online	Combined
2.34	0.01	0.64	2.53	0.31	1.60

4. Number of Applications Filed for Registry Identification Cards

	A	Applications Filed for Registry Identification Cards					
		April 1 - April 30					
	Original Applications		Renewals			Grand Total	
	Paper	Online	Total	Paper	Online	Total	
April	851	2,340	3,191	294	779	1,073	4,264

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of April 30, 2023					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	324	36	Lake	124	17
Alger	413	55	Lapeer	2,113	321
Allegan	3,294	407	Leelanau	824	46
Alpena	581	43	Lenawee	1,837	224
Antrim	983	103	Livingston	2,511	220
Arenac	657	89	Luce	55	7
Baraga	117	13	Mackinac	134	14
Barry	1,198	134	Macomb	17,058	1,909
Bay	3,121	223	Manistee	225	22
Benzie	933	76	Marquette	180	39
Berrien	2,417	357	Mason	249	31
Branch	1,090	215	Mecosta	158	24
Calhoun	1,466	197	Menominee	251	54
Cass	866	153	Midland	1,581	164
Charlevoix	229	20	Missaukee	133	11
Cheboygan	455	37	Monroe	2,671	273
Chippewa	555	46	Montcalm	1,136	205
Clare	977	180	Montmorency	74	19
Clinton	1,852	188	Muskegon	1,789	203
Crawford	721	67	Newaygo	894	135
Delta	457	72	Oakland	24,267	2,102
Dickinson	304	69	Oceana	673	117
Eaton	1,890	226	Ogemaw	298	32
Emmet	100	12	Ontonagon	57	9
Genesee	5,897	698	Osceola	211	46
Gladwin	17	8	Oscoda	165	14
Gogebic	225	47	Otsego	65	9
Grand Traverse	1,220	74	Ottawa	2,064	169
Gratiot	173	31	Out of State	0	5
Hillsdale	624	109	Presque Isle	92	10
Houghton	172	16	Roscommon	369	26
Huron	377	22	Saginaw	2,166	233
Ingham	1,379	184	Saint Clair	2,730	335
Ionia	161	29	Saint Joseph	378	70
losco	111	8	Sanilac	516	58
Iron	103	23	Schoolcraft	27	9
Isabella	397	37	Shiawassee	1,569	186
Jackson	2,858	288	Tuscola	2,087	342
Kalamazoo	1,873	190	Van Buren	1,002	140
Kalkaska	259	33	Washtenaw	7,234	510
Kent	5,001	369	Wayne	30,529	2,104
Keweenaw	114	11	Wexford	850	117
			Total	157,307	15,776

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked				
Month Revoked				
April	April 0			

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of April 30, 2023			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.08		
AIDS	0.10		
Amyotrophic Lateral Sclerosis	0.00		
Arthritis	21.68		
Autism	0.38		
Cachexia or Wasting Syndrome	0.30		
Cancer	3.00		
Cerebral Palsy	0.08		
Chronic Pain	63.48		
Colitis	0.20		
Crohn's Disease	0.60		
Glaucoma	1.20		
Hepatitis C	0.73		
HIV Positive	0.35		
Inflammatory Bowel Disease	1.03		
Muscle Spasms	7.73		
Nail Patella	0.03		
Obsessive Compulsive Disorder	2.15		
Parkinson's Disease	0.20		
Post-Traumatic Stress Disorder	8.10		
Rheumatoid Arthritis	1.58		
Seizures	1.80		
Severe and Chronic Pain	42.35		
Severe Nausea	5.98		
Spinal Cord Injury	0.95		
Tourette's Syndrome	0.10		
Ulcerative Colitis	0.15		

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of April 30, 2023		
Month Physicians		
April	230	

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed		
April 1 - April 30		
Initial Renewal		
0.00%	0.00%	

10. Revenue and Expenses

	Revenue Collected
	April 1 - April 30
	Amount
April	\$164,064.20

	Expenses
	April 1 - April 30
	Amount
State Employee Wages	\$83,053.56
State Employee Benefits	\$77,387.46
Materials and Equipment	\$86,960.64
April Total	\$247,401.66